

INTERCALL DEPLOYMENT PLANNING SERVICES

Partner with InterCall, to Embrace the Real Value of Microsoft® DPS Days

Lync™, Skype for Business™ & Exchange™ Deployment Planning Services (DPS)

Are you planning your next Microsoft Lync, Skype for Business or Exchange deployment with DPS Days? Why not Partner with InterCall and receive our proven experience and limitless capabilities around integration and migration of Microsoft UC solutions. This is how you can gain the real benefit of your assessment days.

Lync, Skype for Business & Exchange Deployment Planning Services is a value and deployment planning benefit available to eligible Microsoft Volume Licensing customers with Software Assurance.

You can use Software Assurance benefits you've already paid for to evaluate and plan your Microsoft Exchange Server or Microsoft Lync or Skype for Business implementation. Redeemable through InterCall, you can benefit from up to 15-days of engagement activity with our Professional Services team*.

The DPS engagements are designed to help you produce a customised deployment, upgrade or migrate, while helping you understand the business value and best practice of the implementation. You can try out the technology first hand within the context of a hands-on lab.



Our Complete Suite of Services Across Unified Communications & Collaboration from One Single Provider

1. Microsoft® Syndicated Partner (CSP) and Partner of Record (POR) for Office 365™, a National Systems Integrator and Hosting Provider within the UK.
2. Global Microsoft Certified Partner, with Gold competencies in UC, Hosting and Cloud Productivity and Silver competencies in Messaging, Datacenter and Small and Midmarket Cloud Solutions.
3. A Microsoft Partner in the UK that sells and fully supports Lync™/Skype for Business Enterprise Voice.
4. A full service and support Provider of Microsoft Lync/Skype for Business and Exchange™ 2010 and 2013.
5. Microsoft Lync Certified Support Partner (PSLP) backed by Microsoft Premier Support Escalation Engineers.
6. End-to-end migration services for Lync/Skype for Business and Exchange customers who need more in-depth assistance.

7. Designed the only Microsoft endorsed solution that integrates InterCall's own global IP audio conferencing bridge with Lync Server/Skype for Business (On-Premise), to create Enterprise Conferencing Connectivity Lync Edition.
8. Custom paid UC product training services available upon request - from basic to advanced and from pre-recorded to on-site.
9. Offer truly integrated audio conferencing with Lync/Skype for Business Online. Technical and collaboration support teams and escalation processes are provided, in a multi-tiered approach.
7. Support from highly-skilled, fully qualified UC Solutions Architects - 24/7/365.
8. System Integration and Managed Services Specialist – able to offer customer's On-Premise, Hosted or Hybrid deployments options and third-party solutions e.g. gateways.
9. Supply and support developers, resellers and service providers with leading manufacturing hardware from vendors such as; AudioCodes®, Plantronics®, Polycom®, Jabra® and Sonus®.
10. UK Gold Specialist Partner for SMART Room System™ for Microsoft Lync/Skype for Business.
11. Global support services team, dedicated to providing distinct levels of technical and product support - 24/7/365.
12. Hosted Microsoft's UC trial environment for Lync Server 2010 and 2013.

Benefits to the Customer

DPS helps cover the cost of planning and evaluating Microsoft Lync, Skype for Business or Exchange solutions. Working with InterCall, a qualified Planning Services Partner - you cover 'how' and 'why' you should consider a Hosted, On-Premise or Hybrid deployment solution.

You Can...

- Learn how Microsoft products and services fit within your environment through in-depth technology discussions and product demos.
- Understand and experience the value of your chosen solution through virtual lab sessions or Proof-Of-Concept (POC) demonstrations.
- Build a customised deployment plan based on an assessment of your IT environment, workforce needs, and business requirements.
- Remove ambiguity and concerns around deployments with additional on-site expertise in specific Microsoft technologies.
- Augment and extend your IT staff while incorporating Microsoft best practices to help lower the risks and costs of planning your next deployment.

Product Examples:

- Upgrade to Exchange Server 2010 and 2013.
- Audio/video/web conferencing deployment.
- Voicemail consolidation with Exchange 2010 and 2013.
- Deployment of IM & Presence and Peer-to-Peer.
- Audio/video conferencing Enterprise telephony deployment.

For further information on our Professional Services and the support they provide for DPS Days please email ucyourway@intercalleeurope.com

*The length of your engagement may vary – 1, 3, 5, 7, 10, or 15 days – as determined by the engagement you choose and your Software Assurance coverage.